



The 6027 is used to consolidate piles of dumped paper and then charge a compactor/baler.

CONCIERGE RECYCLER

Certified Waste Solutions has found an excellent niche in the Southern California market helping businesses comply with State Bills AB341 and AB1826.

“We offer recycling consulting and on-site equipment to businesses to help them comply with the California statutes regarding recycling regulations which are focused on zero landfill,” says Jeremy Breau, Chief Financial Officer, of Certified Waste Solutions. And he quips, “Making the world greener and a better place to live while keeping California business legal.”

To that end, the company provides recycling services of nearly all products, from organic to electronic hard drives, metals to liquids—and especially paper.

“We are heavily concentrated in paper recycling. And, the facility that uses the Kawasaki (KCM) loaders is primarily focused on processing paper and cardboard, notes Breau. “We give our customers a smaller carbon footprint.”

The paper products come to their Anaheim, California facility in many ways. Pre-shredded from their own, on-site document

shredder trucks, contractors paid to deliver bulk vans containing boxes of obsolete sales records, and their own dumpster-type containers that they rent to customers. All together, it’s a hodgepodge of paper piles needing a quick scoop and carry to one of the company’s baler conveyors for compacting and baling.

“We work two shifts to accommodate the intake of paper materials,” notes Breau. “The outside loader is on standby the entire time and actually works about 10 or more hours a day, scooping the material and charging our primary compactor/baler. We have a second loader that primarily works inside our warehouse charging a secondary compactor/baler of paper after we have typically unloaded the documents, separated them from transfer files, and then shredded as part of our certified ‘secure chain of custody throughout’ destruction process. That loader only works during the day.”

FRONT WHEEL LOADERS KEY

“At our paper handling facility, we basically consolidate the paper material into one collection point and then feed the large balers, which package the material for shipping by truck or container to our buyer customers,” says Breaux. “If the loader doesn’t work for some reason, we have a major problem.”

The process is that the loader charges the bailer which makes roughly 4’x 4’x 8’ bales weighing around 2000 lbs., they are then moved by standard, 5000 lb. forklifts for temporary storage and then, ultimately into either semi-trailer vans or containers for transport.

“When we bought the business this year, the company had been using two Kawasaki 50 loaders almost since their start-up of the plant. I think they are around 15 or maybe 18 years old and they both have an average of 17,000 hours of use. Visually, they certainly look like they have been worked very hard,” says Breaux.

A NEW REPLACEMENT

“It was obvious that although the two loaders were still running pretty well, it was time that we updated at least the outside loader that ran the most,” continues Breaux.

“So, we put out a RFP (Request for Proposal) to numerous local equipment dealers and did a like-for-like comparison. We had decided that instead of buying, we would like to lease our next loaders.

“We looked at the base rental rate, the estimated parts costs, and the preventative maintenance rates. We tried to line up the proposals for both lowest cost and best value. And then, we tried to make the best economic decision we could. We evaluated the Kawasaki (KCM) loader favorably because we had their equipment on site and knew it had performed well. So, there was an edge there. But, coming in as a newcomer to the situation, I didn’t have any emotional attachment to the Kawasaki brand.

“So, I was able to evaluate without bias. We looked at the multiple comparative spec facts such as power, turning radius, size of bucket. And we looked at the estimated maintenance costs, as provided by the manufacturer and dealer.

“At the end of our evaluation, we decided to go with the Kawasaki 60Z7. It seemed to provide the best value,” concludes Breaux. “We’re going to have to replace the other, old Kawasaki soon, and I hope our new 60Z7 shows that another one just like it is the way to go.”

Now that the company is months into their decision, they have found that the 60Z7 is powerful, cycles faster than their older 50 series and is much more comfortable for their operators.

Certified Waste Solutions is serviced by Westrax Machinery, Inc., Los Angeles, CA



Jeremy Breaux, CFO, Certified Waste Solutions and Jeff Jones, Sales Manager, Westrax Machinery, Inc.



The waste paper and cardboard is sorted then baled for easy loading into containers.



Certified Waste Solutions provides a secure way to destroy documents.