Boost Your Business with Equipment Financing

Benefits of Equipment Financing

Your business needs equipment to operate and make a profit. Expanding your equipment fleet or even just replacing an old machine is a large investment. However, equipment is necessary to continue to take on more projects and boost profitability.

Nearly 80% of businesses in the United States use some form of financing when acquiring equipment, including those within the construction industry. Some of the benefits of equipment financing include:

Maintain cash – Instead of paying the full purchase price upfront, equipment financing is a source of funding that allows you to use cash for other revenuegenerating activities.

Low monthly payment – Equipment financing allows you to have a fixed, low monthly payment over a term.

Increase purchasing power – Have the ability to purchase more or higherend equipment with a monthly payment versus needing cash to pay for everything upfront.

Match expenses with cash flow

- If your business is seasonal, equipment

financing can provide low or no payments during the slow season. If your business is expected to have more cash flow in the future, you can have lower payments for the first few months before stepping up to full payments. There are several other ways equipment financing can match your cash flow, just contact Blake or Ryne to see what they can do.

Equipment Financing Partner

Finding an equipment financing partner is a big decision. Each equipment financing company specializes in

> certain markets, has different documentation requirements and provides different levels of service.

Hitachi Capital America Vendor Services (HCAVS) has specialized in equipment financing since 1999 and is a sister company of Hitachi

Construction Machinery Loaders America. HCAVS has experience within the construction industry. Some of the advantages of working with them include:

Non-bank owned – HCAVS is a public company that has the big company expertise and experience without the bureaucracy. They look at each deal and each customer individually. Being nonbank owned allows HCAVS to have their own credit authority and ability to be more flexible in their financing solution offerings.

Dedicated point of contact -

Customer service is important to HCAVS. You have one dedicated point of contact to connect with regarding questions, obtaining a payment quote and for status updates on your transaction.

100% financing – Obtain financing for the entire cost of your new equipment with little or no money down.

Solutions for challenged credits – HCAVS focuses on reasons to approve transactions. They approve customers based upon their knowledge of the markets and not just based on what the regulations allow.

Flexible payment structures -

Through their consultative approach, HCAVS listens to customer's specific financial needs and structures a financing solution to match those needs. Providing customized financial payment solutions is something they do every single day.

Quick turnaround – HCAVS responds promptly to all questions. Credit Applications for app-only transactions (under \$250k) are decisioned typically within four business hours.

Simple documents – Nobody likes pages upon pages of documents. That's why HCAVS keeps it simple with a onepage Credit Application and two-page Lease Agreement.

Equipment financing has been used by many businesses to boost their profitability. Don't let funding keep your business from reaching it's highest potential. Call Blake or Ryne at HCAVS to learn about a financing solution that will help take your business to the next level.



Dedicated Point of Contact

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